



Membership Benefits

3 Memberships in 1 = Charleston, State & National

1. Networking & Events

- a. Several meetings per month that fit your schedule (breakfast, lunch, happy hour, dinner).
- b. Separate meetings for groups including: Volume Builders, Custom Builders, Green Builders, Remodelers and Sales & Marketing Professionals.
- c. Network with builders and associates who can “mentor” new members by sharing information with them.
- d. Special events including: Home & Outdoor Living Show, PRISM Awards and Golf Tournaments.
- e. Members get listings in the printed and online directories and also have access to target market their products to other members.

2. Advocacy

- a. We consistently lobby local governments to enact and/or stop costly regulations such as increases in permit fees, tree ordinances and many other potentially damaging laws that could harm small business.
- b. We actively work to elect pro-housing, pro-building candidates to public office.
- c. We have a lobbyist working in Columbia to protect home builder rights at the State House and look out for costly issues like impact fees and mandated fire sprinklers. We also fight for government and tax reform to help small business.

3. Education

- a. At least 1 and usually more education classes held per month.
- b. We hold classes to get members certified in green programs including: NAHB's Certified Green Professional, EarthCraft House and LEED for Homes.
- c. We offer programs to get builders certified as “Master Builders” through the state HBA.
- d. Members can earn the following NAHB designations by taking our courses: Certified Graduate Builder, Certified Graduate Remodeler Certified Graduate Associate, Certified Aging-in-Place Specialist, Certified New Home Sales Professional, MIRM and more.

4. Discounts

- a. “Member to Member” Discount Program. Being a member gives you access to potentially thousands of dollars in savings by doing business with participating members at <http://hbacharleston.com/memberrebates.php>.
- b. Thousands of dollars can also be saved through national and state discounts.

5. Insurance

- a. “Members only” Workers’ comp plan through SIF. It features monthly self-auditing reporting, which saves builders a lot of money, especially in this economy. Example: you don’t pay the same each month if you build 15 houses one month and then 5 the next. It evens out for you based on what you build. SIF also offers liability insurance. Free quotes at <http://hbacharleston.com/insurance.php>.
- b. “Members only” Group Health Plan through the Carolina Care Plan. This is great for members who do not have health insurance. You only have to have 2 employees to join. Free quote at <http://hbacharleston.com/insurance.php>.